

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Automotive & Bus Parts, Supplies, and Lubricants - Region 19 Purchasing Cooperative
RFP NUMBER: 08-6252
RFP OPENING DATE: August 4, 2008
CONTRACT TERM: Date of award until August 31, 2009 with the option to extend in 12-month increments not to exceed 36 months in the aggregate
(Extended until August 31, 2010 on June 17, 2009 by ESC Region 19)
(Extended until August 31, 2011 on July 14, 2010 by ESC Region 19)
FUNDING SOURCE: ESC Region 19 Purchasing Cooperative members
RFP's ISSUED: 65
RESPONSES: 20
ADVERTISEMENT DATES: July 13th & 20th, 2008
BOARD MEETING DATE: August 14, 2008

RECOMMENDED FOR AWARD

Alamo Industries dba Alamo Auto Supply
Border International
~~C & R Distributing, Inc.~~ (removed effective 3/19/10)
Casa Ford Inc. dba Casa Ford Lincoln Mercury
Custom Diesel Services, Inc. (HUB qualified)
Easy Way Safety Services
H & J Alamo Auto Glass, Inc.
Main Auto Parts, Inc.
MHC Kenworthy / Sterling & Ford
O'Reilly Automotive, Inc.
School Bus Parts, Co.
Spitzer Automotive & Industrial Products
Rush Truck Centers of Texas dba Rush Truck Center- El Paso
Truck Enterprises, Inc.
Western Refining Wholesale, Inc.

TOTAL (estimated) \$2,000,000.00

EXPLANATIONS:

Award of this contract will enable ESC-Region 19 to purchase the stated goods and services identified in this contract during the contract term. Multiple awards are being recommended for many part categories to eliminate down time of vehicles when parts need to be expedited. Shipping and handling is included from the price lists unless stated otherwise in the proposal responses. C& R removed as of March 2010, Items re awarded to 2nd low vendor.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19 Purchasing

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19 Purchasing

Nancy Alvarado
ESC Region 19 Purchasing

ORDER INFORMATION:

Alamo Industries dba Alamo Auto Supply

Attn: Art Smith or Dick Krasne
5923 Gateway West
El Paso, TX 7925-3304
915-781-2500 / 915-781-1734/ 800-456-2311
Fax: 915-781-0600/ 915-781-2312
www.alamoauto.com / dkasne@alamoauto.com

Border International

Attn: ~~Jaime Armendariz~~
Attn: Tony Gutierrez or Mike Lovin **as of 03-17-09**
12283 Rojas Drive
El Paso, TX 79936
915-858-4644/ 800-678-7007
Fax: 915-298-9040
www.borderintl.com

~~C & R Distributing, Inc.~~ **(removed effective 3/19/10)**

Attn: ~~Ralph Pineda~~
~~140 S. Prado~~
~~El Paso, TX 79907~~
~~915-859-9274~~
~~Fax: 915-858-2052 / 915-858-0373~~
~~rpineda@crdist.com~~

Casa Ford, Inc.

Attn: Gilbert Padilla
5815 Montana
El Paso, TX 79925
915-775-8200
Fax: 915-775-8259
www.casaford.com

Custom Diesel Services, Inc.

Attn: Jose De la Rosa
11520 Confederate Rd.
El Paso, TX 79936
915-921-6163
Fax: 915-921-6170

ORDER INFORMATION:

Easy Way Safety Services

Attn: Bob Rubin
10939 B. Reed Hartman Hwy
Cincinnati, OH 45247-2834
513-702-2705 / 800-543-0575
Fax: 513-891-5663
www.ewss.org / brubin@ewss.org

H & J Alamo Auto Glass, Inc.

Attn: ~~Wally Acuna~~ John Munoz
11555 Pellicano Dr.
El Paso, TX 79936
915-590-9933 / 800-452-7735
Fax: 915-590-6373
www.epalamoautoglass.com / juamunoz@sbcglobal.net

Main Auto Parts

Attn: Robert Mota
5940 E. Paisano
El Paso, TX 79925
915-778-5660
Fax: 915-771-0353
rmota@mawdi.com

MHC Kenworth/Sterling & Ford

Attn: Alex Minjares
10901 Gateway West
El Paso, TX
915-593-2641 / 800-351-2885
Fax: 915-591-2829

O'Reilly Automotive, Inc.

Attn: Chris George
233 S. Patterson
Springfield, MO 65302
417-829-5879 / 800-288-6661, ext. 5879
Fax: 800-925-0899
www.oreillyauto.com / installer-pricing@oreillyauto.com

School Bus Parts Company

Attn: Amanda Jones
6124 Potters Lane
Plumsteadville, PA 18949
800-523-6000
Fax: 215-766-2097
www.schoolbusparts.com

ORDER INFORMATION:

Spitzer Automotive & Industrial Products

Attn: Sam Serna
1055 Hawkins Blvd.
El Paso, TX 79936-1212
915-778-6326 / 800-868-9672
Fax: 915-779-2438
spitzerelpaso@whc.net

Rush Truck Centers of Texas, L.P. d/b/a Rush Truck Center, El Paso

Attn: Robb Nixon
12253 W. Gateway West
El Paso, TX 79936
915-778-6435 / 800-874-8785
Fax: 915-775-6346
www.rushtruckcenters.com

Truck Enterprises, Inc.

Attn: Cruz Hernandez
13675 Gateway West
El Paso, TX 79915
915-858-4464
Fax: 915-858-0323
brent@gtruck-enterprises.com

Western Refining Wholesale, Inc.

Attn: ~~Steve Pena~~ **Jim Hartshorn**
2502 N. Black Canyon Highway
Phoenix, AZ
915-887-0400 / 800-444-5823
Cell: 915-208-2827
Fax: 915-887-0900
www.wnr.com / jim.hartshorn@wnr.com

SPECIAL CONDITIONS

- 1. This bid will be for use by ESC Region 19 and its existing ESC Purchasing Cooperative members as well as any other members that join during the contract period.**
- 2. Currently, membership in the ESC Region 19 Purchasing Cooperative include;**
 - o Anthony ISD**
 - o Burnham Wood Charter Schools**
 - o Candle Lighters of El Paso**
 - o Canutillo ISD**
 - o City of El Paso**
 - o City of Horizon**
 - o City of Socorro**
 - o Clint ISD**
 - o El Paso Catholic Diocese**
 - o El Paso Community College**
 - o El Paso ISD**
 - o El Paso MHMR**
 - o El Paso School for Excellence**
 - o ESC Region 19 Head Start**
 - o Fabens ISD**
 - o Head Start**
 - o Housing Authority of El Paso, Texas**
 - o San Elizario ISD**
 - o Socorro ISD**
 - o Texas Tech University Health Sciences Center**
 - o Tornillo ISD**
 - o University of Texas at El Paso**
 - o Ysleta ISD**
 - o YWCA**
- 3. This bid will be fixed pricing for a minimum of 6 months with a review on increases after six months due to uncertainty in the market on fuel, oil pricing, and other commodities necessary for producing and selling to the end user. If a price increase is requested that cannot be substantiated and other vendors are able to maintain pricing for that same item, the awarded vendor will not be granted an increase and either the item (s) will be re-bid or the 2nd low vendor will be awarded for the duration of the contract period.**
- 4. In those instances where a catalog discount is requested, the vendor will be expected to keep his discount firm as long as it is up to date with current catalog pricing.**
- 5. Goods and services will be awarded in the best interest of the ESC and its Purchasing Cooperative membership with weight factors as follows; 70% pricing, 20% references and history with members, and 10% on compatibility of goods and services with membership requirements.**
- 6. Catalogs and list price books should be submitted for award consideration and evaluation purposes.**

RESPONSE FORM

1. 15W40 Heavy Duty Diesel engine oil \$ No Bids / quart
 - semi synthetic bases stock \$ 14.61 /gallon (4 ct)
 -extended drain intervals for reduced \$15.39 / gallon (4ct)
 down time by 2 times —\$777.70 /55 gal. drum (\$14.14 gal.)
 -Viscosity Index to be 140 or better as of Nov. 2009
 -Total TBN number to be 11 or better \$ Bulk- N/A
 -Pour point to be -42 degrees C
 -low ash formulation for neutralization of acids
 -API CJ-4, CI-4 PIUS, CI-4, CH-4, CG-4, CF, SM
 Brand/ Code – CASTROL – CAH1540 Hypuron, 15W-40 CJ-4 Diesel

Replaced with Mobil Delvac Elite 15W-40 Code #MDLE1540 as of April 2009
 Delivery ARO 14 days

\$16.39 gal. / 4 gal. ct.
\$65.56 case / \$16.39 gal.
\$832.70 55 gal. drum / \$15.14 gal.

~~1ST LOW WESTERN N/B/ \$14.61/ \$14.31/ N/A~~
~~1ST LOW WESTERN \$15.39 / \$14.31/ N/A as of Nov. 2009~~
~~1ST LOW WESTERN \$15.39 / \$14.14/ 777.70 as of Nov. 2009~~
1ST LOW- WESTERN \$16.39 / \$65.56 / \$832.70 AS OF Sept. 2010

2. 15W40 Heavy Duty Diesel Engine oil \$ 37.65/12 qt.
 -EGR & Non-EGR engines \$12.79gal (4qt) \$38.37 as of Nov. 2009
 -low ash formulation \$ 13.65 (\$40.97/ 3 gal.) N/A
 -Viscosity Index to be 136 or better \$11.79 (\$58.95/ 5 gal.)
 -Total TBN number to be 10 or better \$12.56 (\$62.80 / 5gal.) as of Nov. 2009
 -Pour point to be -42 degrees C \$10.42/bulk/gal. (\$573.10/55 gal.)
 -low ash formulation for neutralization of acids \$10.75/bulk/gal. (\$573.10/ 55gal.) as of Nov. 2009
\$ 11.71 (\$644.05) /55 gal
\$11.63 (\$639.65)/55gal as of Nov. 2009
 -API CJ-4, CI-4 PIUS, CI-4, CH-4, CG-4, CF, SM
 Brand/ Code CATEX1540 Tecton Extra 15W-40 CJ-4 Diesel

~~C12- 12 (1qt.) CS \$12.79 gal. - \$38.37 CS~~
~~C4- 4 (1 gal) CS \$12.15 gal. - \$48.60 CS~~
~~5G- 5 gal pail - \$12.56 gal. - \$62.80 pail~~ As of Nov. 2009
~~55G- 55 gal. drum - \$11.63 gal. - \$639.65~~
~~Bulk - Pump into customers tank - \$10.70 gal~~

C12 – 12 (1 qt.) case - \$13.6375 gal. = \$40.91 case
 C4 – 4 ea. (1 gal.) - \$13.48 gal. = \$54.08 case
 5G – 5 gal. Pail - \$13.4125 gal. = \$67.06 pail
 55G – 55 gal. drum - \$12.48 gal. = \$686.40 drum
 Bulk – Pump into customer tank - \$11.55 gal.

Replaced with Mobil Delvac 1300 Super CJ4 15W-40 Code #MD1300CJ4 as of April 2009
 Delivery ARO 14 days

1ST LOW WESTERN N/B / \$13.65 / \$11.71 / \$10.33
 1st LOW WESTERN - \$12.79 / \$12.15 / \$639.65 as of Nov. 2009
 1st LOW - WESTERN - \$13.64/\$13.48/\$13.41/ \$12.48 / \$11.55 as of Sept. 2010

NOTE- C & R (4 SUBMITALS), RUSH TRUCK, AND MAIN AUTO PARTS ALL SUBMITTING PROPOSALS THAT WERE NOT COMPARABLE IN OVERALL PERFORMANCE SPECIFICATIONS FOR REDUCTION IN MAINTENANCE COSTS OR DID NOT PROVIDE ENOUGH DATA TO EVALUATE.

3. 30 weight SAE Oil \$ 67.43 (6/1 gal)
 -low sulfated ash (.80) \$12.12 gal. / \$48.48 CS as of Mar. 2010
 TBN shall be at least 7.5 \$11.11/gal. (\$55.56/ 5-gal.)
 - \$12.09 gal. (\$60.45 5 gal. pail) as of Mar. 2010
 - \$ 594.00 /55-gal
 \$603.35 55 gal. (\$10.97 per gal.) as of Mar. 2010

-Shall comply with API CF-2, CF service requirements and SH energy conserving Brand/ code- FINA UNIVERSAL PLUS

Replaced with Mobil Exxon XD-30 #EXXD330 as of Mar. 2010

Pack Size- 6/1 GAL, 1/5 GAL., 55-GAL.

Pack Size- 4/1 GAL. 5 GAL. 55 GAL. Drum

Delivery ARO 2 days

C4 - 4 ea. (1 gal.) case - \$12.9625 gal. = \$51.85 case

5G - 5 gal. pail - \$12.9375 gal. = \$64.96 pail

55G - 55 gal. drum - \$11.8125 gal. = \$649.69 drum

1st LOW C & R - \$67.43 / \$55.56 / \$594.00
 Re Awarded - 2nd Low Western Refining \$48.48 / \$60.45 / \$603.55 as of Mar. 2010
WESTERN - \$12.96 / \$12.94 / \$11.81 as of Sept. 2010

4. 10-30 weight SAE Oil \$ 15.49/cs (12 / 32oz)
 -Low sulfated ash (.87) \$ 37.02/cs (12/32 oz.)
 -TBN shall be at least five \$36.48/cs (12/32oz) as of Nov. 2009
 \$13.65/gal (\$750/drum) 55-gal
 -must exceed SPI Service SM, SL, SJ and SH \$8.59/gal (472.45/drum) 55 gal as of Nov. 2009
 (\$510/drum)-55-gal \$12.34/gal
 -API service category SH, energy conserving, multi-viscosity \$8.06/gal (bulk)
 -Pounds per gallon shall be at least 7.25
 Brand/ code CASTROL-CA1030
Replaced with MOBIL CLEAN 10W-30 PRODUCT CODE MC1030/MC51030-C4 ON APRIL 2009
 Pack Size 12-32oz, bulk, or 55-gallon drums
 Delivery ARO 14 days

C12 – 12 ea. (1 qt. case) – \$13.493 gal. = \$40.60 case
55G – 55 gal. drum - \$11.99 gal. = \$659.45 per drum

~~1st LOW – WESTERN – \$40.97/12-32 OZ./ \$750 /1- 55/DRUM (\$13.65/ GAL.)~~
~~1st LOW – WESTERN \$36.48/12-32OZ./472.45/1-55/DRUM (\$8.59/gal) as of Nov. 2009~~
~~1st LOW – WESTERN – \$12.16 as of Nov. 2009~~

1st LOW – WESTERN \$13.49 / 11.99 as of Sept. 2010

NOTES: C & R DISTRIBUTING & MAIN AUTO PARTS DID NOT PROVIDE SPECIFICATIONS THAT WERE COMPARABLE IN PERFORMANCE SPECIFIED RESPONSE FORM

5) **100% Synthetic Base Automatic Transmission Fluid \$ N/A / quart**
-Approved for use under Allison TES-295 C-4, \$ 30.35/gal (\$182.10/6-1 gal)
Allison C-4, \$33.23gal (4/1gal) as of Nov. 2009
Dexron –III, ZF and Voith transmissions \$ 26.04/gal (\$1,432.20/55 gal)
\$32.31gal (\$1.432.20/55gal) as of Nov. 2009

-extension of fluid changes by 10 times under severe conditions
-Viscosity Index of 165, Gravity, API of 34, pounds per gallon is 7.119
Brand/ code - ~~CASTROL-CAAUTS295~~

Replaced with MOBIL DELVAC SYNTHETIC ATF PRODUCT MDSYNATV ON APRIL 2009

Pack Size – ~~6-1 GAL / 4/1 GAL / 55 GAL~~

Delivery ARO 14 days

C4 – 4 ea. (1 gal. case) - \$34.503 gal. = \$138.01 case
55G – 55 gal. drum - \$33.2725 gal. = \$1,832.19

~~1st LOW – WESTERN – N/A / \$30.35/GAL / \$26.04 (\$1,432.05 55 GAL)~~

~~1st LOW – WESTERN – 4/1gal = \$132.92 \$33.23/GAL/ \$32.31 (\$1,777.05 55gal) as of Nov. 2009~~

~~1st LOW – WESTERN – 4/1gal = \$130.40 \$33.50/gal/ \$32.31 (\$1,777.05 55gal) as of Nov. 2009~~

1st LOW – WESTERN - \$34.50 / \$33.27 as of Sept. 2010

RESPONSE FORM

- 6) Heavy Duty Multi-Purpose Automatic Transmission Fluid \$13.86/gal(\$41.58 /12 32oz)
\$16.41 gal (\$49.23/12 32oz) as of Nov. 2009
-Use on automatic cars, trucks, vans, \$11.97/gal (\$71.82 / 6-gal)
hydrostatic, power, and Hydraulic systems \$12.51/gal (\$688.05 / 55-gal)
\$15.34/gal (\$843.70/55-gal) as of Nov. 2009

-meets Allison TES-389 and Allison C-4 specifications
API gravity of 34, pounds per gallon is 7.119
Brand/ code CASTROL-CADATF

REPLACED WITH MOBIL MULTI-PURPOSE ATF PRODUCT CODE MMVATF ON APRIL 2009

Pack Size CASES, GALLONS, DRUMS

Delivery ARO 14 days

C12 – 12 ea. (1 qt. case) - \$16.8725 gal. = \$50.74 case

55G – 55 gal. drum - \$15.7975 gal. = \$871.06 drum

~~1ST LOW – WESTERN – \$13.86 / \$11.97 / \$12.51~~

~~1ST LOW – WESTERN – \$16.41 / \$11.97 / \$15.34 as of Nov. 2009~~

1ST LOW – WESTERN - \$16.87 / \$15.80 as of Sept. 2010

- 7) Gear Lubricant \$ N/A/ quart
-Meets GL-5 and SAE J2360 gear oil classifications \$1.74/1-gallon
-Use with conventional differentials, transmissions, \$60.75/1-5 GAL.
and steering gears \$191.40/ 120 lb (KEG)

SAE Grade 80W-90

Brand/ code FINA PONTONIC MPX

Replaced with Mobil Lube HD Plus 80W90 #ML8090 as of Mar. 2010

Pack Size PAIS, KEGS

Pack Size Pail, Keg, Drum

\$64.60 pail / 38 lb. pail – (\$1.70 lb.)

\$194.16 Keg/120 lb. Keg – (\$1.62 lb.)

Delivery ARO 2 days

\$628.00 Drum / 400 lb. drum – (1.57 lb.)

PL8 – 38 lb. pail - \$1.885 lb. = \$71.82 pail

QTB – 120 lb. keg - \$1.794 lb. = \$215.88 keg

RD4 – 400 lb. drum - \$1.742 lb. = \$698.80 drum

~~1ST LOW – C & R – N/A / \$60.75 / \$191.40~~

Re Awarded – ~~2nd Low Western Refining \$64.60 / \$194.1 / \$628.00 as of Mar. 2010~~

1ST LOW WESTERN - \$71.82 / \$215.88 / \$698.80 as of Sept. 2010

RESPONSE FORM

- 8) **Gear Lubricant** \$ N/A / case
 -Meets GL-5 and SAE J2360 gear oil classifications \$N/A /1-gallon
 -Use with conventional differentials, transmissions,
 and steering gears \$ 1.87/LB.
 -SAE Grade 85W-140
 Brand/ code- CASTROL CAAP85140

REPLACED WITH MOBIL LUB HD PLUS 85W-140 CODE ML85140 ON APRIL 2009

Pack Size- 400 LB. DRUMS, 120 LB. KEGS/ 35 LB. PAILS

35lb pail \$1.67lb /\$63.46 pail
 120lb keg \$1.88lb/ \$194.16 keg
 —400/lb drum \$1.57lb./ \$628.00 drum
 ————— as of Nov. 2009

PL8 – 38 lb. pail - \$1.7871 lb. = \$68.10 pail
QBT – 120 lb. keg - \$1.9871 lb. = \$239.05 keg
RD4 – 400 lb. drum - \$1.6496 lb. = \$661.84

Delivery ARO 14 days

~~1ST LOW-WESTERN-- N/A/ N/A/ \$1.87/ LB.~~
~~1ST LOW—WESTERN REFINING \$1.67 / \$1.88 / 1.54 AS OF NOV. 2009~~
1ST LOW WESTERN - \$68.10 / \$239.05 / \$661.84 as of Sept. 2010

- 9) **Lithium Complex Grease** \$ N/A case
 -502 to 538 dropping point \$2.46 /LB.
 -NLGI Grade 1 or 2 (\$224.40/ 120 LB.)
 Brand/ code CASTROL CAPYREPZ \$2.52/LB
 Replaced with MOBIL GREASE XHP-222 CODE MG222 (\$88.20/LB./35 LB.)

Pack Size – 120 LB. - \$2.44lb=\$292.80 as of Nov. 2009

Pack Size – CS 10 (14.1 oz), 35 lb. pail, 121.2 lb. keg

Delivery ARO 14 days as of Nov. 2009
10 (14.1oz. tubes) \$23.25 CS
35 lb. pail/ \$2.44 lb./ \$85.78 pail
121.2 lb. keg/ \$2.40 lb./ \$290.80 keg

CS- 10 ea. / 14.1 oz. = \$24.22 case
35 – 35 lb. pail - \$2.5484 lb. = \$89.70 pail
120 – 121.2 lb. keg - \$2.5109 = \$304.32 keg

~~1ST LOW-WESTERN- N/A/ \$224.40/ \$88.20~~
~~1ST LOW WESTERN \$23.25/ \$2.44/ \$2.40~~

1ST LOW – WESTERN \$24.22 / \$89.70 / \$304.32

NOTE- C & R SUBMITTING LOW PER LB. DID NOT MEET NLGI 1 OR 2

RESPONSE FORM

10) Anti-freeze

- Heavy duty with Supplemental coolant additive
- Fully formulated ethylene glycol antifreeze
- Nitrite added to control corrosion of cylinder liners and other components
- Must meet or exceed spec. no. 060-03-01B
- 6/1 gallon
- Brand/ code- CHEVRON COOLANTS

Replaced with Full Force Antifreeze 5050 #FFPREMIX as of Mar. 2010

Pack Size – ~~6/1 GAL CASES & 55 GAL DRUMS~~

Pack Size 6/1 gal. CS & 55 gal. Drums

Delivery ARO 2 days

~~1ST LOW C & R~~

~~CHEVRON 50/50 GREEN \$55.16/ CS/ \$478.17/ 55 GAL.~~

~~CHEVRON 50/50 YELLOW \$98.42/ CS / \$438.89/ 55 GAL.~~

~~CHEVRON 50/50 RED \$67.88/ CS~~

Replaced with- as of Mar. 2010

Re Awarded – 2nd Low Western Refining as of Mar. 2010

As of Sept. 2010

Full Force 5050 #FFPREMIX – GREEN (6/1 gal.) \$5.83 gal./ \$34.98 CS / 55 gal. drum \$264.69 / \$4.82 gal.

C6 – CASE (6/1 gal.) – Not Available

55G – 55 gal. drum - \$5.1975 gal. = \$285.86 drum as of Sept 2010

PEARL Global Life Time 5050 #PEAKGL5050 – AMBER (6/1 gal.) \$6.64 gal./ 39.83 CS/ 55 gal. drum \$344.44 / \$6.26 gal.

C6 – case (6/1 gal.) - \$7.6185 gal. = \$43.01 case

55G – 55 gal. drum - \$6.7635 gal. = \$371.99 drum as of Sept 2010

Final Charge 5050 #FINAL5050 – RED (6/1 gal.) \$9.64 gal./ \$57.83 CS / 55 gal. drum \$477.81 / \$8.69 gal.

C6 – case (6/1 gal.) - \$10.4085 gal. = \$62.45 case

55G – 55 gal. drum - \$9.3825 gal. + \$516.04 drum as of Sept 2010

RESPONSE FORM

- 11) Brake fluid \$ 43.46/ cs
-Dot 3
-one (1) gallon containers
Brand/ code PYROIL DOT 3

Replaced with Johnson 2234 as of Mar. 2010

Pack Size- 4 / 1 GAL.

Pack Size 4 / 1 gal.
Delivery ARO 2 days

\$11.99 (12/12 oz.) CS
\$47.96 (12/1 qt.) CS

~~1ST LOW - C & R - \$43.46/CS~~

Re Awarded – 2nd Low Main Auto Parts \$11.99 / \$47.96 as of Mar. 2010

- 12) Brake fluid \$ 48.35/ cs
-Dot 4
-one (1) gallon containers
Brand/ code – PYROIL DOT 4

Replaced with TEC5034 as of Mar. 2010

Pack Size – 4 / 1 GAL.

Delivery ARO 2 days
1 day

\$22.50 / gal.
\$90.00 / cs

~~1ST LOW - C & R - \$48.35/CS~~

Re Awarded – 2nd Low Main Auto Parts \$90.00 / CS as of Mar. 2010

- 13) Windshield Washer Solvent \$7.14/gal (\$42.84-6 1/gal)
-blue or red color
-one gallon containers
-RTU
Brand/ code – PEAK – WW32
Pack Size - 6 / 1 GAL
Delivery ARO - 10 days

1ST LOW - MAIN AUTO PARTS - \$7.14/GAL

RESPONSE FORM

- 14) Car, Bus, and Truck Wash \$ 55.24/ cs
 -High foaming, easy rinse, and no streak formula
 -corrosion inhibitors
 -dilution 1: 64 for bucket or power washing
 Brand/ code – Tomorrow (dilution ratio 7oz / 175 oz h2o)
 Pack Size – 4 / 1gal
 Delivery ARO 2 days

1ST LOW – C & R - \$55.24/CS
 No 2nd low – Not Re awarded

Discount from List Price or Catalog Price

(Please indicate by inserting A for autos, ½ ton, and 1 ton vehicles and B for 1 ½ ton and up and for class C vehicles including school buses)

- BORDER**
- 15) Brakes, drums, and rotor parts
- | | |
|---|--------------------------|
| Manufacturer (<u>C</u>) <u>GUNITE</u> | <u>20 %</u>
From list |
| Manufacturer (<u>C</u>) <u>WEBB</u> | COST + 25% |
| CASA FORD | |
| Manufacturer (<u>A</u>) <u>FORD</u> | COST + 28% |
| Manufacturer (<u>B</u>) <u>FORD</u> | COST + 28% |
- MAIN AUTO PARTS**
- | | |
|---|--------------------------|
| Manufacturer (<u>A</u>) <u>AUTO STAR</u> | 60%
From list |
| Manufacturer (<u>B</u>) <u>WAGNER</u> | 55 %
From list |
| O'REILLY | |
| Manufacturer (<u>A</u>) <u>WAGNER, BRAKE BEST</u> | 41%
From list |
| Manufacturer (<u>B</u>) <u>WAGNER</u> | 41 %
From list |
| Manufacturer (<u>C</u>) <u>KIC</u> | 41 %
From list |
- RUSH TRUCK**
- | | |
|---|--------------------------|
| Manufacturer (<u>C</u>) <u>R.G. TOUGH</u> | 25%
From list |
| Manufacturer (<u>C</u>) <u>GUNITE</u> | 25 %
From list |

RESPONSE FORM

Discount from List Price or Catalog Price

(Please indicate by inserting A for autos, ½ ton, and 1 ton vehicles and B for 1 ½ ton and up and for class C vehicles including school buses)

16)	BORDER	
	<u>Belts & Hoses</u>	
	Manufacturer (C)-OEM INTERNATIONAL	20% From list
	Manufacturer (C) - AFTER MARKET	COST + 25%
	CASA FORD	
	Manufacturer (A)-FORD	COST + 28%
	Manufacturer (B) - FORD	COST + 28%
	MAIN AUTO PARTS	
	Manufacturer (A, B, C) - DAYCO	65% From list
	O'REILLY	
	Manufacturer (A, B, C) GATES	41% From list
	RUSH TRUCK	
	Manufacturer (C)-RIG TOUGH	25% From list
	Manufacturer (C)-DYNACRAFT	25% From list
	SPITZER	
	Manufacturer (A)-GATES RUBBER	0% From list
	Manufacturer (B)-GATES RUBBER	0% From list
	Manufacturer (C) - GATES RUBBER	0% From list

RESPONSE FORM

Discount from List Price or Catalog Price

(Please indicate by inserting A for autos, ½ ton, and 1 ton vehicles and B for 1 ½ ton and up and for class C vehicles including school buses)

17) Exhaust, Muffler, and Related

BORDER

Manufacturer (C) - OEM INTERNATIONAL

20%
From list

Manufacturer (C) - AFTER MARKET

COST + 25%

CASA FORD

Manufacturer (A) - FORD

COST + 28%

Manufacturer (B) - FORD

COST + 28%

MAIN AUTO PARTS

Manufacturer (A, B, C) WALKER

60%
From list

O'REILLY

Manufacturer (A, B, C) - ROL

41%
From list

RUSH TRUCK

Manufacturer (C) - RIG TOUGH

25%
From list

Manufacturer (C) PACCAR

25%
From list

SCHOOL BUS PARTS

Manufacturer (C) SCHOOL BUS PARTS

15%
From list

RESPONSE FORM

Discount from List Price or Catalog Price

(Please indicate by inserting A for autos, ½ ton, and 1 ton vehicles and B for 1 ½ ton and up for class C vehicles including school buses)

18) Seats and Seating

BORDER

Manufacturer (C) OEM INTERNATIONAL

20%
From list

Manufacturer (C) BLUE BIRD

COST + 25%

Manufacturer (C) THOMAS / FREIGHT LINER

COST + 25%

CASA FORD

Manufacturer (A, B) FORD

COST + 28%

EASY WAY SAFETY SERVICES

Manufacturer (C) VARIOUS FROM VENDOR CATALOG

10%
From list

RUSH TRUCK

Manufacturer (C) SEATS, INC.

25%
From list

19) Transmission & Related

BORDER

Manufacturer (C) OEM ALLISON

20%
From list

Manufacturer (C) ALLISON AFTER MARKET

COST + 25%

CASA FORD

Manufacturer (A, B) FORD

COST + 28%

CUSTOM DIESEL SERVICES

Manufacturer (B) WELLER

15%
From list

Manufacturer (B) ALLISON

15%
From list

Manufacturer (B) EATON

15%
From list

RESPONSE FORM

Discount from List Price or Catalog Price

(Please indicate by inserting A for autos, ½ ton, and 1 ton vehicles and B for 1 ½ ton and up for class C vehicles including school buses)

19) Transmission & Related

O'REILLY

Manufacturer (A, B, C,)-PIONEER WIX

41%

From list

RUSH TRUCK

Manufacturer (C) WELLER

25%

From list

Manufacturer (C)-EATON

25%

From list

Manufacturer (C)-ALLISON

25%

From list

20) Windshield wipers and Related

CUSTOM DIESEL SERVICES

Manufacturer (B) - ANCO

20%

From list

MAIN AUTO PARTS

Manufacturer (A, B, C) - ANCO

60%

From list

Manufacturer (A, B, C) - PYLON

65%

From list

O'REILLY

Manufacturer (A, B, C) -ANCO

41%

From list

RUSH TRUCK

Manufacturer (C) - RIG TOUGH

25%

From list

Manufacturer (C) -ACRIFIT

25%

From list

RESPONSE FORM

Discount from List Price or Catalog Price

(Please indicate by inserting A for autos, ½ ton and 1 ton vehicles, and B for 1 ½ ton and up and for class C vehicles including school buses)

Windshield wipers and Related

- | | | |
|-----|---|--------------------------------|
| | SPITZER
Manufacturer (A, B, C) - ANCO | 50%
From list |
| 21) | <u>Thomas & Freightliner Parts</u>

BORDER
Manufacturer (C) - AS SPECIFIED | COST + 25% |
| 22) | <u>Ward/ Am Tran & International Parts</u>

BORDER
Manufacturer (C) –INTERNATIONAL | 25%
From list |
| 23) | <u>Blue Bird Parts</u>

BORDER
Manufacturer (C) - BLUE BIRD | COST + 25% |
| | CUSTOM DIESEL
Manufacturer (B, C) - BLUE BIRD | 10%
From list |
| | RUSH TRUCK
Manufacturer (C) - BLUE BIRD | 25%
From list |
| 24) | <u>Wayne Parts</u>

BORDER
Manufacturer (C) - AFTER MARKET ONLY | COST + 25% |

Discount from List Price or Catalog Price

(Please indicate by inserting A for autos, ½ ton and 1 ton vehicle, and B for 1 ½ ton and up and for class C vehicles including school buses)

- | | | |
|-----|---|-------------------|
| 25) | <u>Carpenter Parts</u>

BORDER
Manufacturer (_C_) _AFTER MARKET ONLY | COST + 25% |
| 26) | <u>Collins Parts</u>

BORDER
Manufacturer (_C_) _AFTER MARKET ONLY | COST + 25% |

RESPONSE FORM

Discount from List Price or Catalog Price

(Please indicate by inserting A for autos, ½ ton and 1 ton vehicle, and B for 1 ½ ton and up and for class C vehicles including school buses)

- 27) US Bus Parts
- BORDER
Manufacturer (_C_) _AFTER MARKET ONLY **COST + 25%**
- 28) OEM Body Parts
- Manufacturer () - NO AWARD **_____ %
From list**
- 29) School Bus Glass
- ALAMO AUTO GLASS
Manufacturer (C) -VARIOUS **70%
From list**
- SCHOOL BUS PARTS
Manufacturer (C) - ROSCO, MIRROR LITE **15%
From list**
- 30) OEM GMC Parts
- BORDER
Manufacturer (C) - OEM – GMC **COST + 25%**
- CUSTOM DIESEL
Manufacturer (B) - OEM – GMC **COST + 20%**
- RUSH TRUCK
Manufacturer (C) - OEM – GMC **COST + 25%**

Discount from List Price or Catalog Price

(Please indicate by inserting A for autos, ½ ton and 1 ton vehicle, and B for 1 ½ ton and up and for class C vehicles including school

- 31) OEM International Parts
- BORDER
Manufacturer (C) - OEM INTERNATIONAL **20%
From list**
- CUSTOM DIESEL
Manufacturer (B) - OEM INTERNATIONAL **15%
From List**
- RUSH TRUCK
Manufacturer (C) - OEM INTERNATIONAL **10 %
From List**

RESPONSE FORM

Discount from List Price or Catalog Price

(Please indicate by inserting A for autos, ½ ton and 1 ton vehicle, and B for 1 ½ ton and up and for class C vehicles including school

32) OEM Ford Parts

CASA FORD

Manufacturer (A) FORD

COST + 28%

CUSTOM DIESEL

Manufacturer (B) FORD

10%

From list

MHC KENWORTH/ STERLING & FORD

Manufacturer (A, B, C) FORD

35%

From list

33) OEM Chrysler Parts

CUSTOM DIESEL

Manufacturers (B) DODGE

10%

From list

34) AV Locate GPS Tracking Devices

ALAMO INDUSTRIES

Manufacturer- ~~DRIVE OK (MODEL AVLOCATE AV300)~~

~~**\$425/ EACH**~~

~~**+ \$50 INSTALL**~~

Labor per person for installs

ANNUAL SUBSCRIPTION SERVICE AND DIFFERENT PLAN

ATTACHED

~~**\$68.25/ hour**~~

FLEETSAT AS OF 11/11/09

**ALAMO AUTO SUPPLY
FLEET SAT PRICE LIST 1/15/10**

PRODUCT	1 to 4	5 to 19	20+	STANDARD INSTALLATION	REGION 19 INSTALL	Region 19 INSTALLATION
VP290 – PRODUCT	\$349.00	\$329.00	\$299.00	\$65.00	\$299.00	\$50.00
VP 290 SERIES SERVICE 5 MIN.	\$29.95	\$26.95	\$24.95		\$19.95	
VP 290 SERIES 2 MIN.	\$32.95	\$26.95	\$24.95		\$22.95	
VP 290 SERIES SERVICE 1 MIN.	\$39.95	\$36.95	\$34.95		\$29.95	
VP390 – PRODUCT	\$450.00	\$425.00	\$399.00	\$65.00	\$399.00	\$50.00
VP400 - PRODUCT	\$450.00	\$425.00	\$399.00	\$65.00	\$399.00	
VP500 - PRODUCT	\$530.00	\$500.00	\$479.00	\$65.00	\$479.00	
VP SERIES SERVICE 5 MIN.	\$24.95	\$21.95	\$19.95		\$19.95	
VP SERIES SERVICE 2 MIN.	\$27.95	\$24.95	\$22.95		\$22.95	
VP SERIES SERVICE 1 MIN.	\$34.95	\$31.95	\$29.95		\$29.95	
MX300	\$460.00	\$435.00	\$ 409.00	\$65.00	\$409.00	\$50.00
MX300 SERVICE 5 MIN.	\$27.95	\$24.95	\$22.95		\$22.95	
MX300 SERVICE 2 MIN.	\$30.95	\$27.95	\$25.95		\$25.95	
MX300 SERVICE 1 MIN.	\$37.95	\$34.95	\$32.95		\$32.95	
AT282	\$450.00	\$425.00	\$399.99	QUOTE	\$399.99	QUOTE
AT285 RATE PLAN	\$13.95	\$13.95	\$13.95		\$32.95	
BAT50	\$349.00	\$329.00	\$299.00		\$299.00	
ONCE DAILY ANNUAL	\$99.95	\$89.95	\$79.95		\$79.95	
EXTENDED WARRANTY						
12 MONTH	\$50.00				\$50.00	
24 MONTH	\$85.00				\$85.00	

RESPONSE FORM

35) Angel Trax Bus Surveillance Systems

ALAMO INDUSTRIES
Manufacturer- ANGEL TRAX

5%
From list + S/H
\$68.25 / hour

Labor per person for installs

NOTATION- STANDARD RATE FOR BUSES IS A FLAT \$300/ LABOR
SPECIAL PURPOSE BUSES WILL BE QUOTED ON AN HOURLY RATE

Discount from List Price or Catalog Price

(Please indicate by inserting A for autos, 1/2 ton and 1 ton vehicles, and B for 1 1/2 ton and up and for class C vehicles including school buses)

36) Nitrogen Vehicle Tire Programs

(Use space provided or submit on your company's letterhead a program your company's Capable of offering to ESC Region 19 Cooperative members including rentals, purchases, leases, and or any other proposal that the cooperative would be interested in participating in to provide nitrogen 95-99.9% pure for fleet vehicles. The proposal should include a comprehensive overview of any and all costs associated with the program whether it is a purchase, rental, or lease program with equipment and or other alternatives?

1ST LOW- O'REILLY AUTO-(PORTABLE NITROGEN REFUELING STATION)-
\$4,985.00

S & H INCLUDED
INCLUDES ON SITE TRAINING
DOES NOT INCLUDE ELECTRICAL HOOK UP DUE TO CODES
DOES NOT INCLUDE UNLOADING COSTS OF EQUIPMENT
UNIT IS A NITROGEN TIRE FILLING SYSTEM. FEATURES INCLUDE A
TWO BALL VALVE CONTROL, VENTURI GENERATOR, 2.1 CFM PUMP,
A 15-GALLON STORAGE TANK. REQUIRES 1-- - 150 PSD AIR SOURCE
AVERAGE SERVICE TIME- 7 MINUTES
PURITY OF NITROGEN- 95- 98%
CONTACT VENDOR FOR DETAILS AND LITERATURE

37) Does vendor offer discounts for large volume purchases?

If so, please provide details including additional parts discounts and Labor costs, if applicable:

NO

RESPONSE FORM

38) Fuel Vapor Enhancement System

**Cylindrical Thick Steel Tube Technology to increase vapor pressure
To burn more efficiently in the combustion chamber
Technology must lower emissions, increase horsepower
And reduce fuel consumption
No magnets, inferior metals, or moving parts
Product must not void any manufacturer warranties
Product must not result in any electronic or manual mechanical
Adjustments to existing engine
Units must be available for gasoline and diesel engines
Documented statistics on savings must be included with proposal for award
consideration**

SOLE VENDOR- ALAMO AUTOMOTIVE

Manufacturer-

0% FROM FLEET PRICE LIST

Labor per person for installs

\$68.25 / hour

**ECO #1- \$108.00
4-CYLINDER GASOLINE ENGINES**

**ECO #2- \$189.00
6 & 8 CYLINDER GASOLINE ENGINES
SMALL DIESEL CARS/ GENERATORS**

**ECO #3- \$278.50
HIGH PERFORMANCE V-8'S, MEDIUM SIZED
DIESELS INCLUDING SCHOOL BUSES**

**ECO #4- \$406.00
ON & OFF ROAD DIESELS < 500 H.P.**

**ECO #5- \$535.00
ON & OFF ROAD DIESELS > 500 H.P.**

INSTALLATION KITS VARY BY VEHICLE

**005 & 006- \$39.95
001, 002, 003, 004, 007, 008, 009- \$49.95**

**WARRANTY INFORMATION- 10 YEARS ON NEW VEHICLE INSTALLATION AND 5
YEARS ON USED VEHICLES**

Approved by: _____ Date: _____

(John Elder- ESC Region 19 Chair)
(James R. Vasquez- Executive Director)
(Sonia Eubank – Associate Executive Director)

(August 14, 2008)
(June 17, 2009)
(July 14, 2010)